Contract Lifecycle Management in SharePoint and Office 365 with Nintex

About Gig Werks

Be it in the Cloud with Office 365 or on premise, Gig Werks has delivered award winning targeted and focused business solutions for departments and industries, built on Microsoft SharePoint.

Awards and Recognition

- Microsoft Gold Partner since the firm's beginning in 2001
- Virtual Technology Specialists for the Microsoft New York Enterprise Group
- 5 Time Microsoft SharePoint Technical Excellence Partner Award Winner
- Approved Vendor of Microsoft Legal and Corporate Affairs Group (LCA)
- Invited into the Partner Evidence Program for SharePoint 2007, 2010, 2013 & 2016
- Nintex Partner Award Winner

Solution Expertise for Full Microsoft Stack

- Office 365, SharePoint, Cloud Applications, Business Intelligence

Solution Expertise for Full Nintex Stack

- Workflow, Forms, Hawkeye, Document Creation

Industry Business Solution Expertise in:

- Professional Services, Legal Firms & Departments, Facilities Management, Architecture/Engineering/Construction (AEC), Financial Services, Healthcare/Pharmaceutical

Objectives for Digital Transformation

- ✔ Closer to customers
- ✔ More efficient
- ✔ More agile & innovative
- ✔ More competitive
- ✔ More profitable
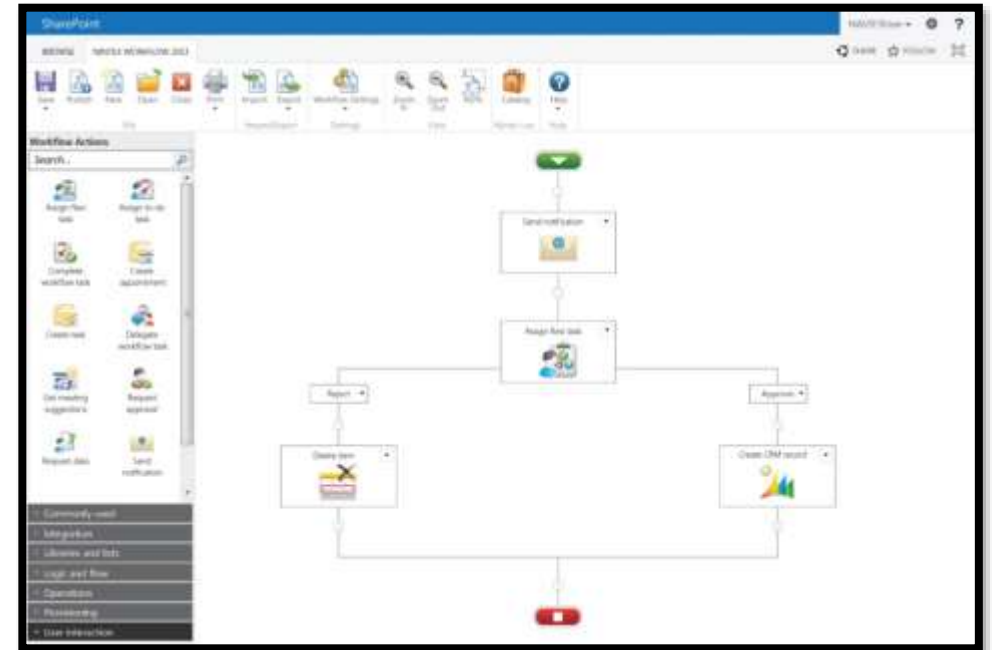
A Few of Our Mutual Customers

Modernize with Nintex

Nintex Workflow for Office 365 and SharePoint enables organizations to extend business process automation to more people, places and devices, delivering workflow for everyone. Nintex Workflow adds a drag-and-drop workflow designer, advanced connectivity, and rich workflow features to give customers more power and flexibility.

Benefits and ROI of Nintex Include:

- Transform legacy systems and processes to advanced workflows & forms
- Reusable templates and modules
- Share and align business practices across teams
- Reduced IT burden
- Efficiency gains and reduced processing costs
- See real-time status of workflows
- Measure and improve business performance
- Built-In ROI Calculator
- Lazy Approval

What is Contract Lifecycle Management?

- According to Wikipedia, Contract Lifecycle Management (CLM) is the proactive, methodical management of a contract from initiation through award, compliance and renewal. Implementing CLM can lead to significant improvements in cost savings and efficiency.

- We use terms like:
  - Cradle to Grave
  - Governed Process
  - Records Management

- While this all applicable, the successful implementation of a CLM is different, has different priorities and different criteria of success to all the different actors that play a role in that process

SharePoint Office 365   Gig Werks

Goals of Implementing a CLM

- **Automate** Contract and Document Generation

- **Governed**, **secure** cradle to grave management

- **Reporting** of all contract Lifecycle stages

- **Connect** users, business units in a seamless collaborative solution

- Avoid the "**one size fits all**"

- Drive agile development and rapid development of solution designed for **your enterprise needs**

- **Driving efficiency & accuracy** by eliminating rekeying of information

- Extend the ROI of **existing technology investments**

- **Extensible Value** across business units

Connect information from across the enterprise

Assemble contracts and documents with your content seamlessly

Controlled Delivery of your Contracts

Tracking & Reporting on your Delivered Content

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Two Approaches to CLM - Point Vs. Platform

Point Solution Approach	Platform Solution Approach
Vertically Tiered	Reusable
Industry Specific	Extended Value to Other Business Units
Predictable Results	Scales Horizontally and Vertically
Speed to Market	Leverage Existing Technology Investment
Vertically Tiered	Flexible: "The Last 20%"
	Best of Breed

Contract Lifecycle Management with Nintex

- Nintex Drives Agile

- Nintex Connects Systems

- Nintex Automates Content

- Nintex Connects users & decision makers through workflow
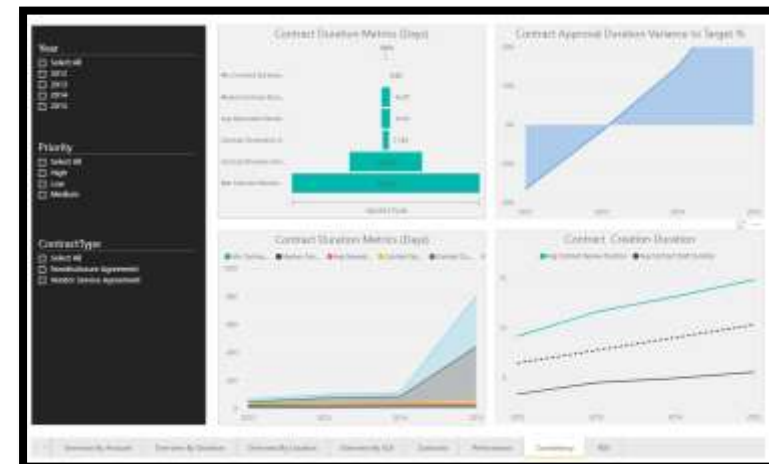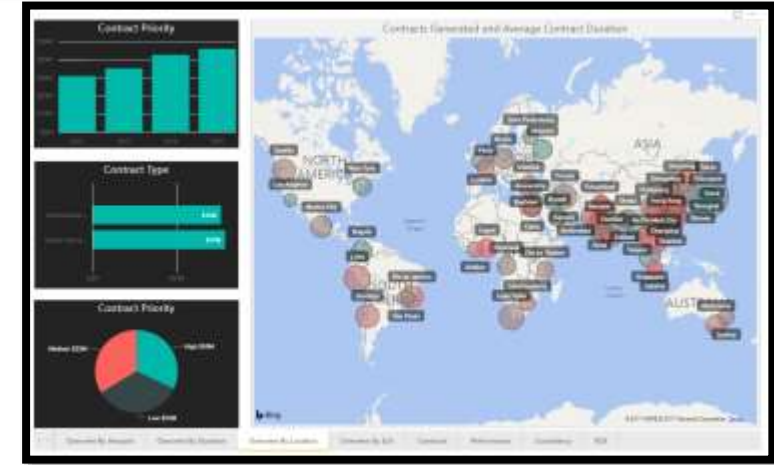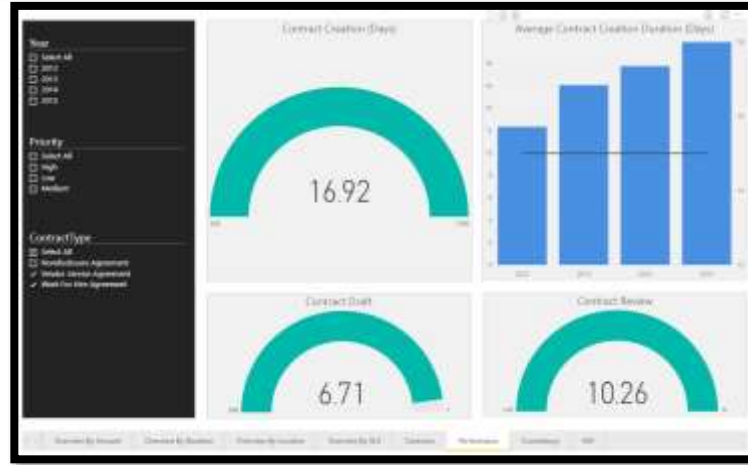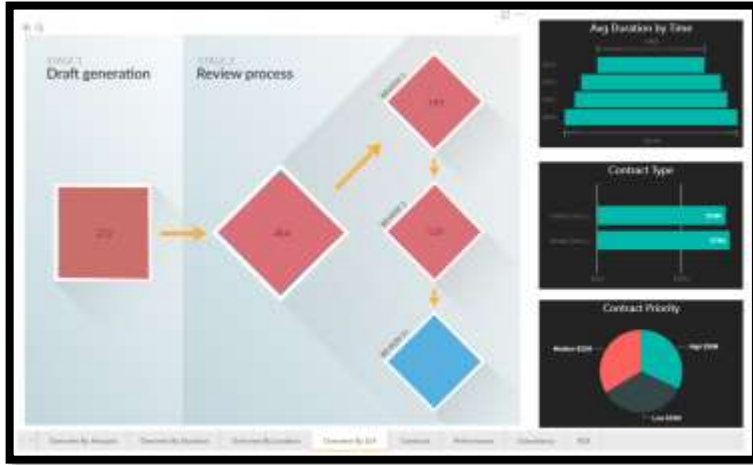
- Nintex informs through dynamic reporting

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Connect Information Across the Enterprise

Assemble Content With Pre-Built Connectors to:

Adobe	facebook	SQL Server	STRIKEIRON
Adobe Sign	FullContact	MySQL	twilio
amazon webservices	Google	NETSUITE	twitter
bing	Google Drive	Office 365	WORDPRESS
bitly	HubSpot	OneDrive	WEATHER UNDERGROUND
box	JIRA	PostgreSQL	WUFOO
ShareFile	Linked in	rackspace	yammer
DocuSign	MailChimp	salesforce CRM & Service Cloud	zendesk
Dropbox	Marketo	servicenow	
Dropbox Business	Microsoft Azure	slack	
Exchange	Microsoft Dynamics CRM		

Controlled Delivery, Tracking & Reporting of Contracts and Documents

Extend Value Across the Enterprise with the ability to Automate the Creation of

NINTEX

Contracts	Pipeline Reviews	Financial Pitch Books	Legal Advice
Quotes	Renewals	Statements of Advice	Terms & Conditions
RFP's	Response Letters	Annual Reports	Customer Correspondences
Proposals	Work Order Summaries	Invoices	Notifications for Doctors, Pharmacists & Customers
Account Plans	NDA's	Quote metrics	Project Summaries
Inventory Reports	MSA's	Forecasts	Candidate Profiles
Activity Logs	Licensing Agreements	Business Reviews	Repair Orders
Case History	Consumption Reports	Commission Reports	

Any Content, Any Source

Create Documents

Consistent Delivery