

Modernize the Enterprise with Intelligent Process Automation in SharePoint and Across Systems



Best Practices Approach for How to Modernize Legacy Systems & Transform your Processes in SharePoint & Office 365

About Gig Werks

Be it in the Cloud with Office 365 or on premise, Gig Werks has delivered award winning targeted and focused business solutions for departments and industries, built on Microsoft SharePoint.

Awards and Recognition

- Microsoft Gold Partner since the firm's beginning in 2001
- Virtual Technology Specialists for the Microsoft New York Enterprise Group
- 5 Time Microsoft SharePoint Technical Excellence Partner Award Winner
- Approved Vendor of Microsoft Legal & Corporate Affairs Group (LCA)
- Invited into the Partner Evidence Program for SharePoint 2007, 2010, 2013 & 2016
- Nintex Partner Award Winner

Solution Expertise for Full Microsoft Stack

- Office 365, SharePoint, Cloud Applications, Business Intelligence

Solution Expertise for Full Nintex Stack

- Workflow, Forms, Hawkeye, Document Creation, Nintex Workflow Cloud

Industry Business Solution Expertise in:

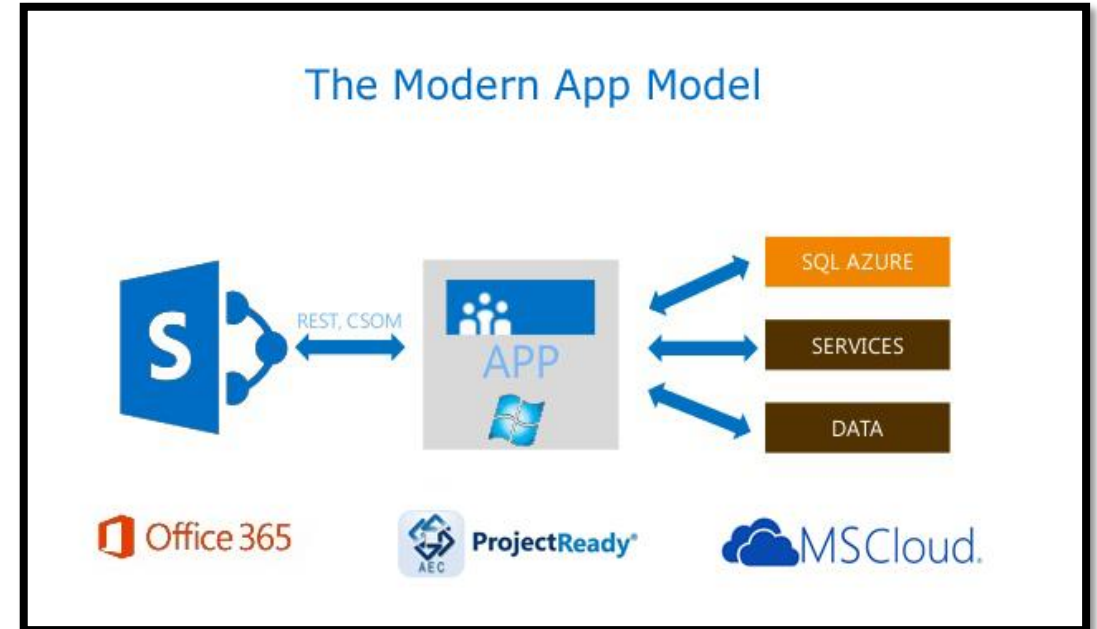
- Professional Services, Legal Firms & Departments, Facilities Management, Architecture/Engineering/Construction (AEC), Financial Services, Healthcare/Pharmaceutical



The Modern SharePoint Enterprise

Applications & Office 365

- SharePoint App Model
- Built for the Cloud & Office 365 to connect your data across the enterprise
- Sitting outside of SharePoint, Applications “call” to SharePoint’s API via the modern app model
- Use platforms (**NINTEX**) to build apps quicker & easier to transform WSP’s & legacy systems
- Satisfies the “Retail Effect”
- Eliminate capital expenditures & move to line item
- Easily Scale into the future



Solution Architecture: Then & Now

Then: Monolithic Solutions

- Requires server-side code
- Solutions are “one offs”
- Heavy reliance on IT support
- Service interruptions during upgrades
- Prolonged release of solution to business
- Delayed return of business value
- Dependency on specific versions of .NET

Now: App Solutions

- Nothing deployed to the farm directly
- Application value increases over time through reuse and extension of solution
- Focus is User Experience
- Minimal IT involvement
- No down time to deploy
- No limitations of versions of .Net or technology
- Rapid build and deployment

Disadvantages of WSP's & Legacy Customizations

- **Technology Limitations**

- WSP's limit you to what versions of .NET used to build customizations and use of .NET in general
- Inability to use latest technology for development
- Complicates customizations in future releases of SharePoint and hybrid deployments
- Requires high level developers to maintain customizations

- **Difficult to Scale**

- **Significant overhead in cataloguing & documenting inventory of WSP's**

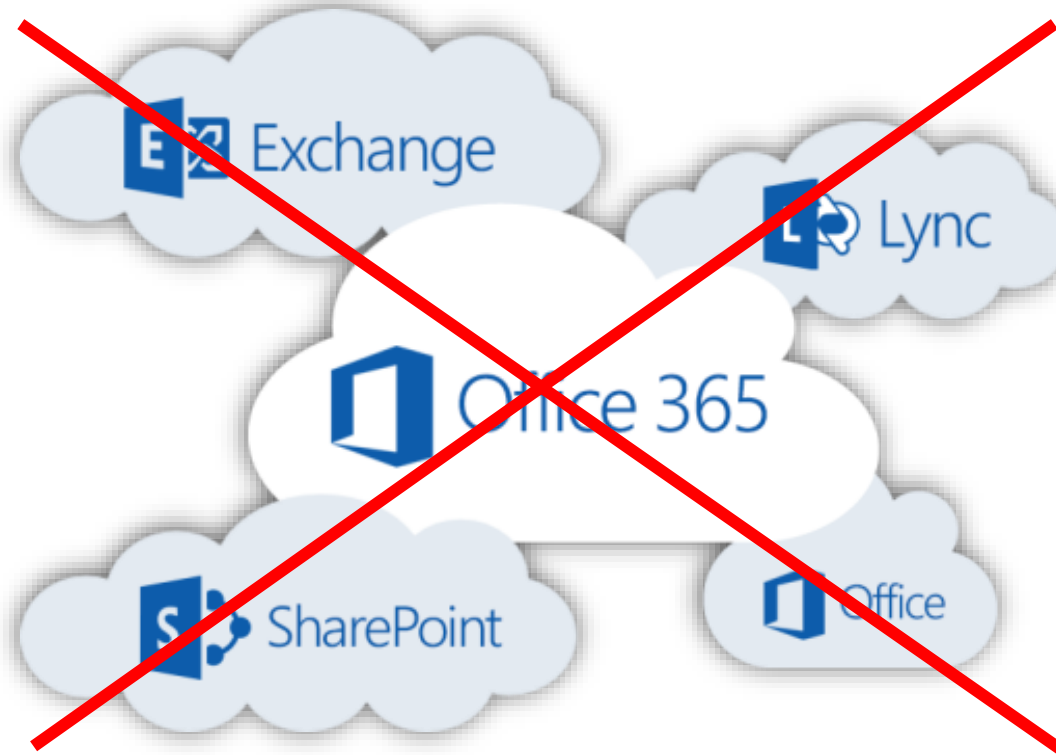
Disadvantages of WSP's & Legacy Customizations

- **Significant Risk**

- WSP's can affect how other WSP's work which can destabilize your farm
- With WSP's & .NET apps deployed directly to SharePoint, represent risk & expense during upgrades
- Increased risk of destabilizing entire SharePoint through due to intrusive, low level integration on the farm level
- Unintended negative effects on sites customizations were not targeted for
- Degradation of farm level performance
- Farm level customizations in WSP's that fail can cause SharePoint outages
- Difficult to remove from an environment

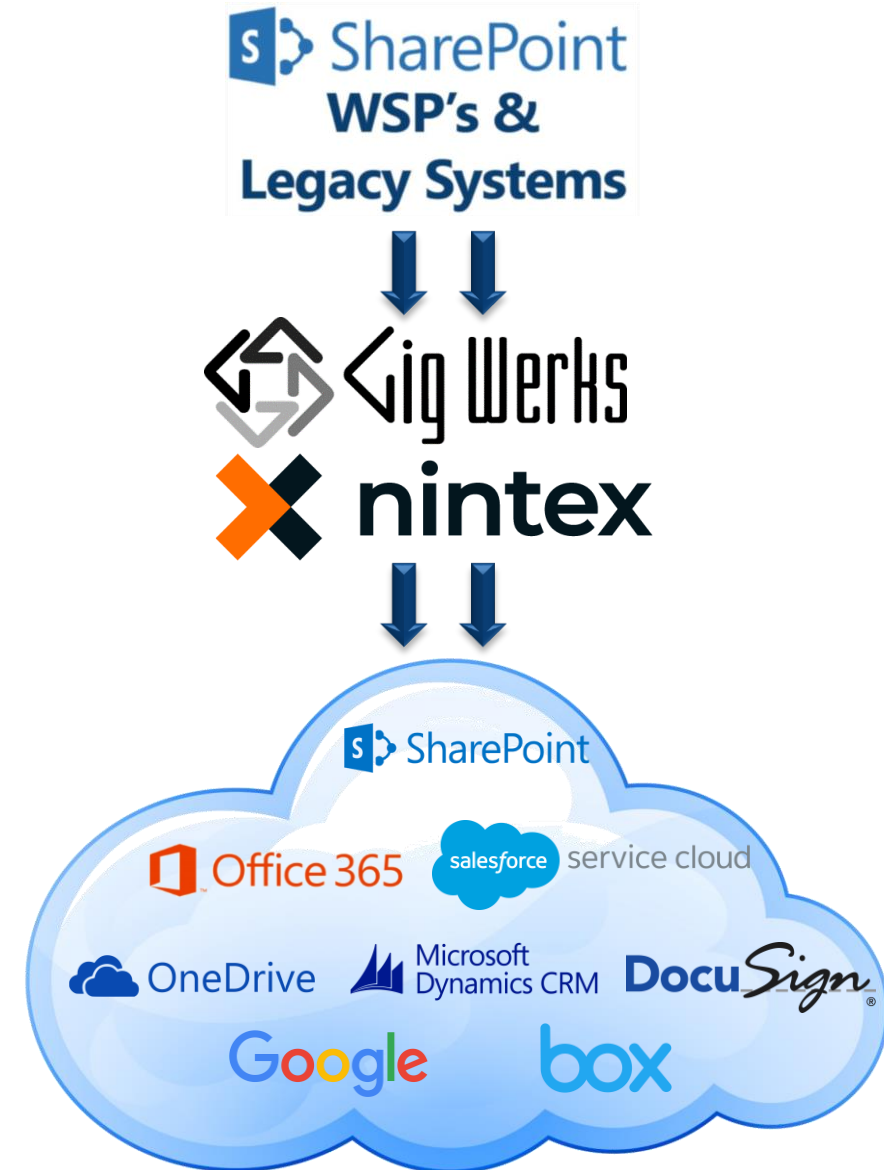
Disadvantages of WSP's & Legacy Customizations

**DOES NOT WORK IN THE CLOUD OR
HYBRID ENVIRONMENTS**



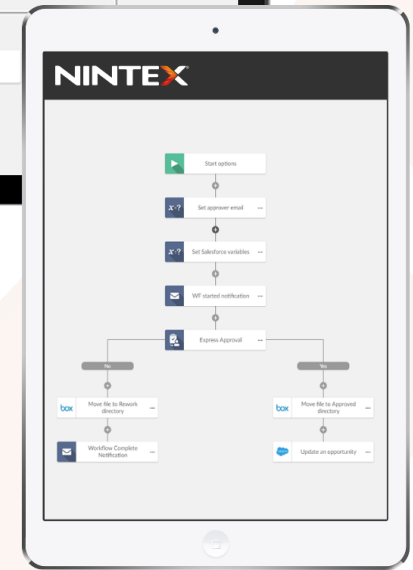
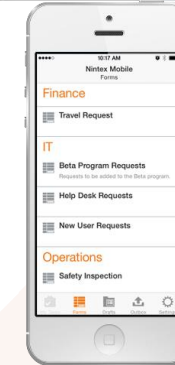
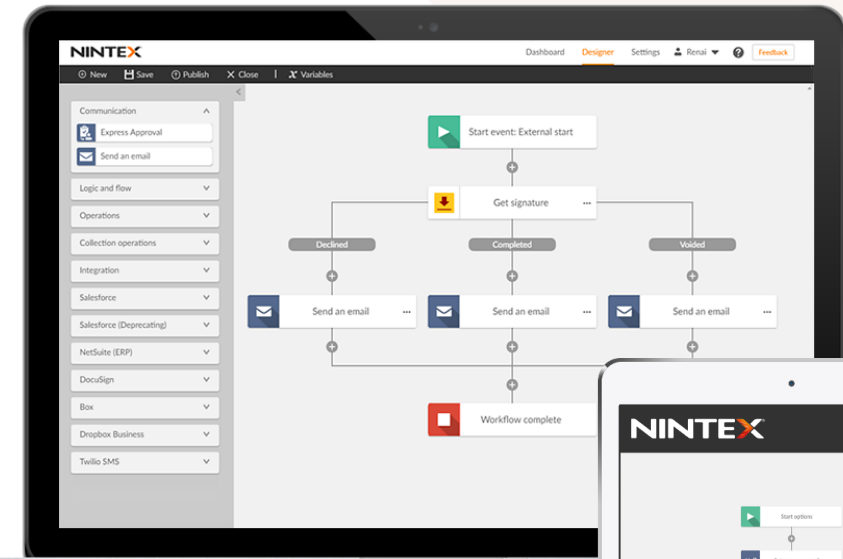
The Need to Modernize & Automate Processes

- Drive Efficiency
- Drive accuracy
- Cloud Technology
- Connect Disparate Systems and Information
- Scalability
- Technology Limitations
- Significant Risk
- Legacy Systems & WSP's Do Not Work in the Cloud or Hybrid Environments



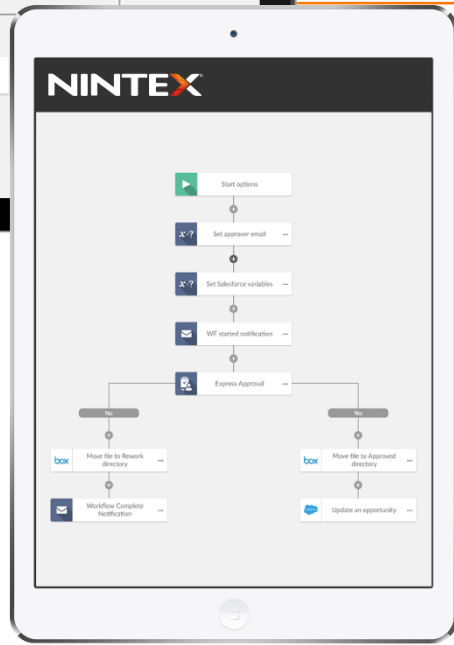
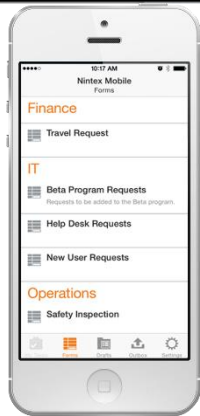
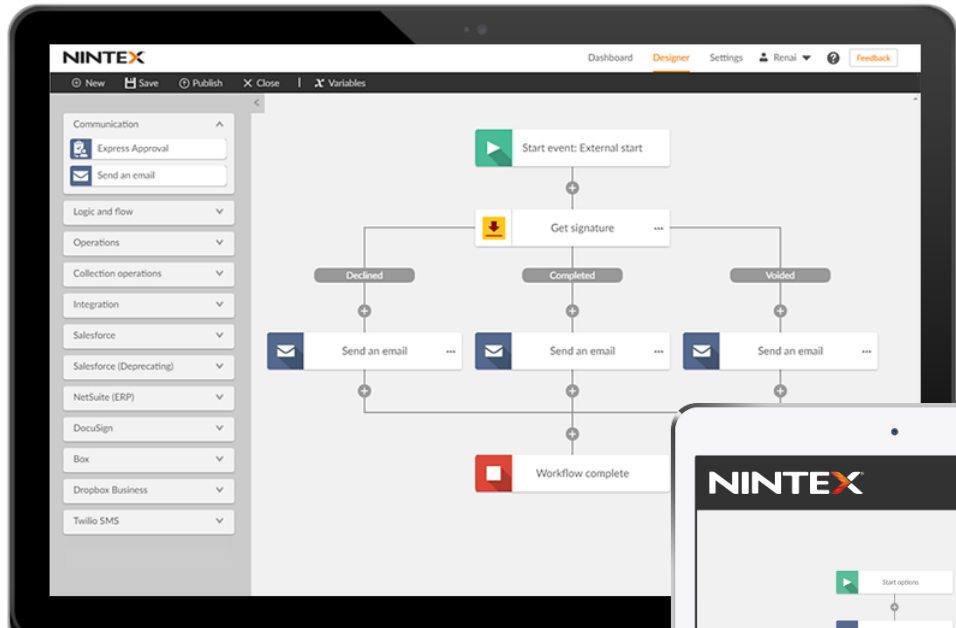
Why Automate Processes with Nintex

- One Tool to Automate All your Business Processes Across Departments & Use Cases
- Driven By the Business User (No Code)
- Easily Repurpose your IP to Drive Efficiency
- Rapid Build and Deployment
- Easily Manage and Adapt to Change
- Connect seamlessly to Cloud Systems Including:



Modernizing Processes with Nintex

Nintex Workflow Platform provides intuitive, integrated, intelligent process automation for line of business workers (*clicks not code*)



Nintex Workflow and Workflow Cloud

Flexible deployment; no coding required – *Drag. Drop. Done.*



Nintex Hawkeye

Workflow process analytics and intelligence



Nintex App Studio

Comprehensive mobile and forms development



Nintex Forms

Quick and easy forms designer



Nintex Xtensions

Seamless integration to cloud services, business applications, and content stores




Nintex Document Generation

Automated custom documents integrating diverse content

Nintex is the market leader in intelligent process automation for the enterprise

 #1 in Workflow & Content Automation (WCA) -Aragon Research

 Leader in Digital Business Platforms -Aragon Research

 #1 in strategy for Digital Process Automation Wave -Forrester Research



History

Founded in Australia, 2006

Over 8,000 enterprise customers in 90 countries

Industry Adoption

Millions of automated processes annually

Billions of workflow executions annually

Industry partners



8,000+ Nintex Global Customers

GIG WERKS & NINTEX MUTUAL CUSTOMERS



MANUFACTURING



GOVERNMENT



FINANCIAL SERVICES



RETAIL & CPG



SERVICES



HEALTHCARE



ENERGY



ENTERTAINMENT & MEDIA



One Solution for All Departments & Use Cases



Contracts

- **Contract generation**
- Proposal generation
- Customer order forms
- eSignatures



Business documents

- Quarterly bus. reviews
- **Pipeline reports**
- Financial forecasts



Consumption documents

- **Account plans**
- Channel reviews
- Customer activity reports



Site operations

- Openings
- Change requests
- Optimizations
- **Incident Reporting**



Demand gen

- Campaign planning
- Collateral review
- Press release approval
- **Lead capture**



Field service

- Safety inspection
- Site surveys
- Process compliance
- **Work orders**
- Site data collection



Quote to cash

- Large deal approval
- Rev rec policies
- **RFI/RFP**
- Credit and collection actions



Product innovation

- Requirements mgmt.
- Release management
- Stage-Gate process



Compliance

- **Monitoring/data collection**
- Quality control & testing
- Security controls
- Failover
- Incident management



Customer engagement

- **Customer feedback/CSAT**
- Product and service feedback



Employee engagement

- Employee on/off-boarding
- **Performance management**
- Ideation/feedback



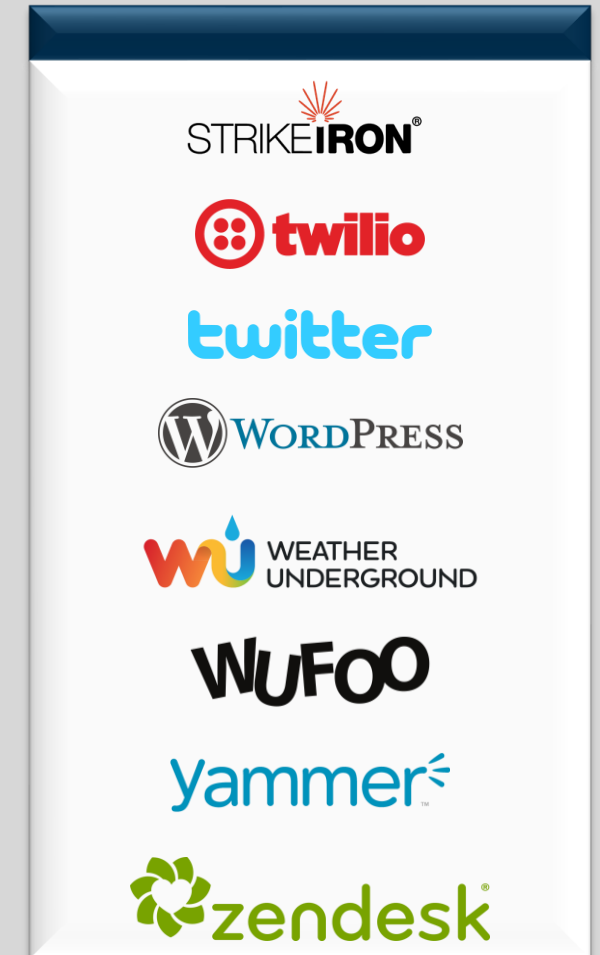
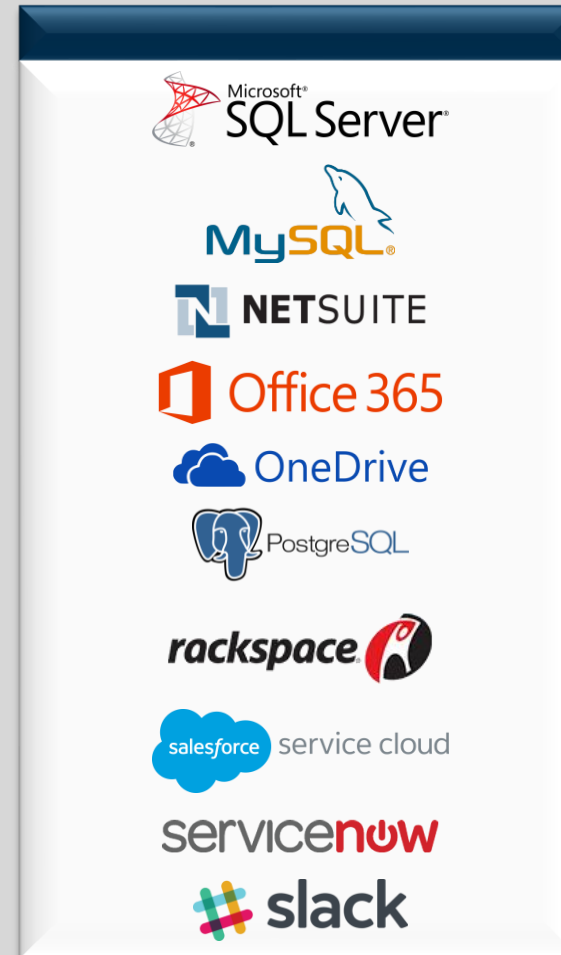
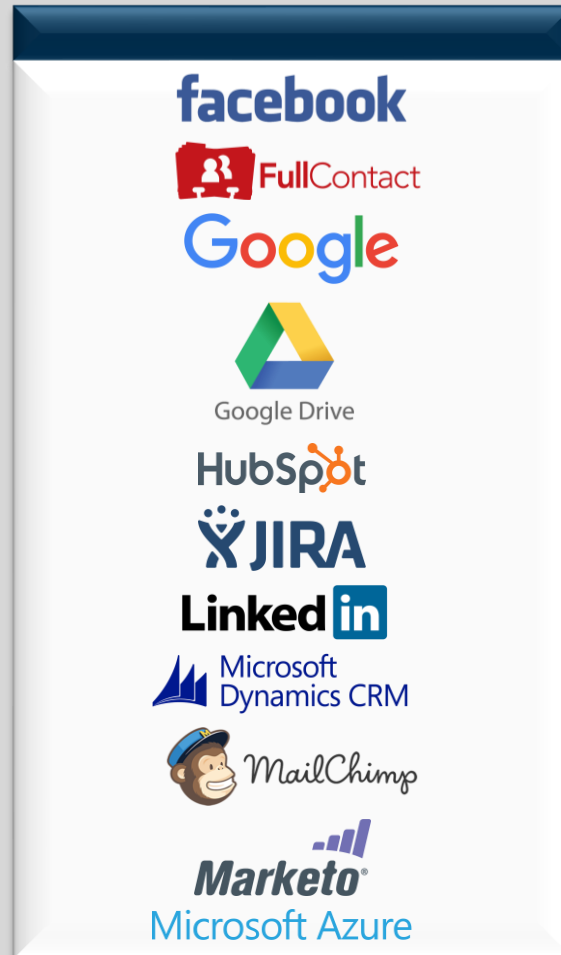
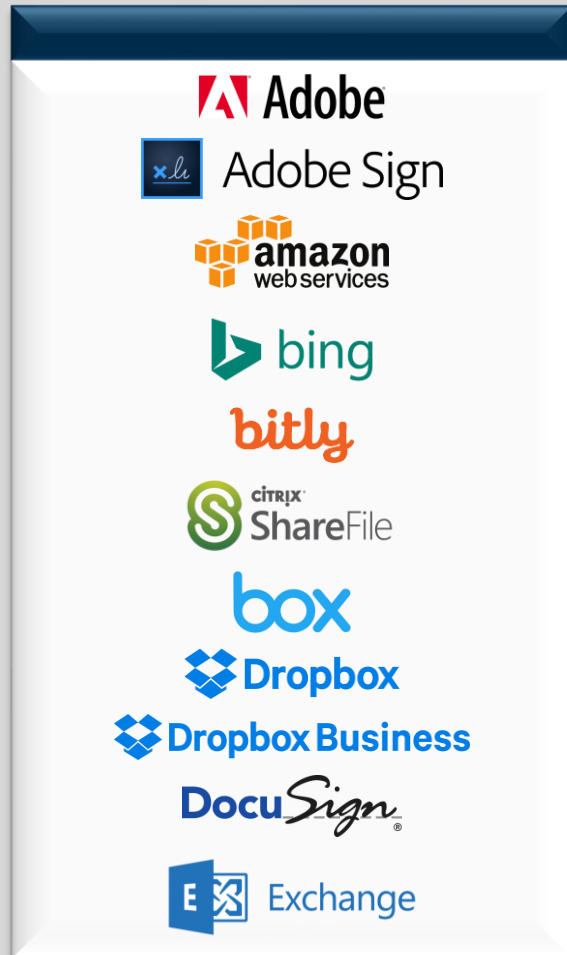
Sales success

- RFI/RFP management
- Pricing negotiations
- **SOW processing**
- CMU management



Connect Information in the Modern Enterprise

Deliver process automation with pre-built Nintex Connectors to:



The Nintex Approach: Agile Vs. Waterfall



LEGACY APPROACH: WATERFALL

NINTEX APPROACH: AGILE

ARCHITECTURE

Rigid and transactional

Dynamic and flexible

INFORMATION SOURCES

Proprietary structured data

All content, interconnected cloud

DEVELOPER TYPE

Programmer

Business analyst/operations

DEVELOPMENT APPROACH

Structured, complex programming, static

Drag and drop—visual UX, evolving

TIME TO VALUE

Months-Years

Days-Weeks

REACH AND BENEFITS

Targeted, controlled users

Expansive, inclusive, and viral

The Gig Werks Modernization Assessment

- The Gig Werks Modernization Assessment & Planning are applicable for use with Microsoft Programs (i.e. - BIF, DPS, etc.)

Review Legacy Systems and Processes

Detailed use cases

Conversion Path

Documented Use Cases aligned to the recommended conversion path

Modernization Assessment

Detailed project estimate of transforming these systems to modern, automated solutions & applications.

Agile Solution Build

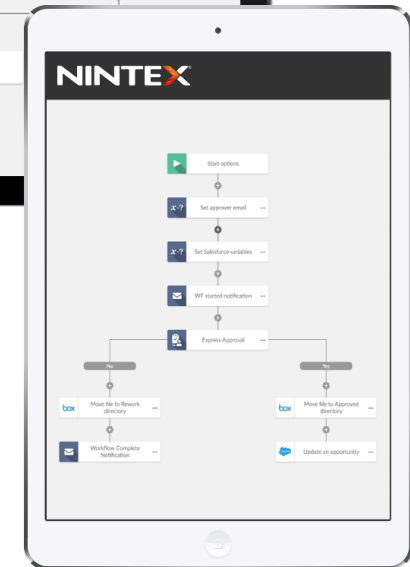
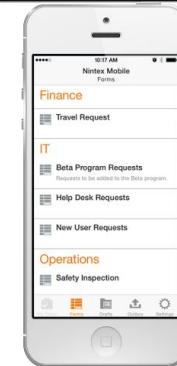
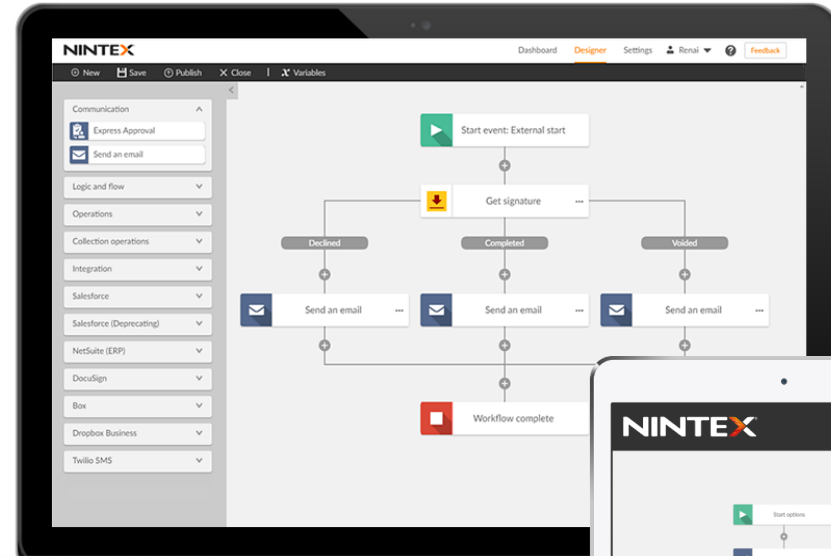
Intelligent Process Automation with Modern Tools (Nintex) connecting content across the enterprise



Live Demonstration

Building Automated Processes
and Connecting Systems
Easily with Nintex

Jesse McHargue
Nintex Technical Evangelist



Questions & Answers

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