# Enterprise Workflow & Process Automation with SharePoint, Office 365 & Nintex







# **About Gig Werks**

Be it in the Cloud with Office 365 or on premise, Gig Werks has delivered award winning targeted and focused business solutions for departments and industries, built on Microsoft SharePoint.

#### **Microsoft Awards & Recognition**

- Microsoft Gold Partner since the firm's beginning in 2001
- Virtual Technology Specialists for the Microsoft New York Enterprise Group
- 5 Time Microsoft SharePoint Technical Excellence Partner Award Winner
- Approved Vendor of Microsoft Legal and Corporate Affairs Group (LCA)
- Invited into the Partner Evidence Program for SharePoint 2007, 2010, 2013 & 2016

#### **Deep relationship with Nintex**

- Nintex Partner Award Winner 2015
- Serves on the Nintex Partner Advisory Board
- Certified Nintex Technical Evangelist

#### **Deep Industry Experience in:**

 Legal, Financial Services, Architecture/Engineering/Construction, Healthcare/Pharmaceutical, Professional Services

#### **Expertise around Full Capabilities:**

Office 365, SharePoint, Cloud Applications, Business Intelligence and Microsoft Stack





# **Packaged Solutions & Offerings**

#### **Packaged Solutions**

#### Premium Advisory Services Plan – Modernize the Enterprise

Managing Your SharePoint & Cloud Services with Gig Werks

#### SharePoint & Office 365 Workshop

Quick Start & Training Workshop

#### **SharePoint Business Solution Planning**

Plan your SharePoint initiatives with Gig Werks

#### Nintex Workflow Quick Start

Nintex Installation, Configuration & Training Workshop

#### **Compliance Approval Workflow Quick Start**

Workflow Implementation & Report Generation

#### **SharePoint Modernization Assessment**

Plan to move your processes to modern applications



### **Workflow in SharePoint**

- Every Business has Processes
- Workflows help...
  - Automate and Manage Business Processes
  - Ensure Processes are Consistent and Repeatable
- SharePoint bridges the gap between knowledge & toolset
- Interacts with existing SharePoint technologies
  - Lists and Libraries (including External Lists)
  - Tasks
  - Email
  - InfoPath



### Microsoft Flow

Create automated workflows between your favorite apps and services to get notifications, synchronize files, collect data, and more. You can connect to SharePoint Online or to an on-premises SharePoint 2013 or 2016 farm using the On-Premises Data Gateway to manage documents and list items.

#### Create Multistep Flows

• Turn repetitive tasks into multistep workflows. For example, with a few clicks capture tweets and add them as leads in Dynamics 365, subscribers in Mailchimp, and more

#### Add in Conditions to your Workflow

Make decisions in your workflow, like running an action only when certain conditions are met.

#### Use on-premise or cloud data

 Flow lets you securely connect to on-premises data and cloud based services, so you can make the most of the data you already have.

#### Work Securely

Prevent sensitive data from leaving your company using built-in or customized data loss prevention policies.





# Why 3<sup>rd</sup> Party Applications

- Out of the Box feature doesn't exist
- Reduces Risk and Drives High Return on Investment
- Don't "Recreate the Wheel"
- Need for Specific Business or Industry Solution or Functionality
- Scalability and Easy Upgrade / Migration
- Speed to Market
- Satisfy Regulatory Requirements or Compliance
- Product and Solution Support

# Objectives for digital transformation



- Closer to customers
- More efficient
- More agile & innovative
- More competitive
- More profitable

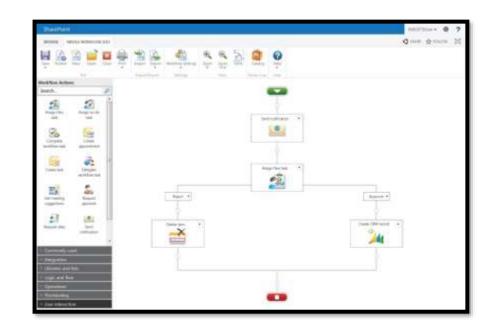


## **Nintex for Workflow**

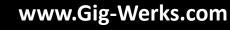
Nintex Workflow for Office 365 and SharePoint enables organizations to extend business process automation to more people, places and devices, delivering workflow for everyone. Nintex Workflow adds a drag-and-drop workflow designer, advanced connectivity, and rich workflow features to give customers more power and flexibility.

#### **Benefits and ROI of Nintex Include:**

- Reusable templates and modules
- Share and align business practices across teams
- Reduced IT burden
- Efficiency gains and reduced processing costs
- See real-time status of workflows
- Measure and improve business performance
- Built-In ROI Calculator
- Lazy Approval







# Nintex Workflow for Office 365

#### **Connect to a range of cloud services**

- Integrate and connect Office 365 workflows to a host of cloud services in real-time including Yammer, Box, Twitter, virtual machines and other applications.
- Quickly add web services without writing a single line of code; and publish forms to collaborate with external vendors, partners, and customers.

#### **Use Nintex Store for workflow action needs**

- Contains hundreds of actions for you to build integrated, document-centric, and Office 365-centric workflows that help you drive your business
- Seamlessly connect Nintex Workflow to external systems such as Microsoft Dynamics CRM, web services, and applications most relevant to your business



# **Nintex Connectors Include**









### **Example Business Solution & Process Automations with Nintex Workflow**

#### **Auditability & Compliance**

- Compliance Approval Workflow
  - Keep a Full Audit Trail of Approvals
- Performance Approval Workflow
  - Confirm Accuracy of Performance & Portfolio Reports
- Pre-Trade Clearance Workflow
  - Ensure Stock Trades are Legally Made

#### **Finance & Administration**

- Expense approvals
- Bank account management
- Loan approvals
- Invoice processing
- Accounts Receivable/ Payable
- Governance and compliance
- Legal documentation and processing
- Pre-trade clearance

#### **Human Resources**

- Leave requests
- Employee on-boarding and off-boarding
- Annual performance reviews
- Succession planning
- Complaints handling
- Travel requests

#### **Operations**

- Procurement and work order approvals
- Facilities management
- Field data gathering
- Purchase orders
- Bank loan approvals
- Supplier and contract management
- New product development
- Project management

### **Contract Management Automation Sales and Marketing**

- Sales opportunity management
- Marketing campaign management
- Campaign approval process
- Sales account provisioning
- Sales order processing

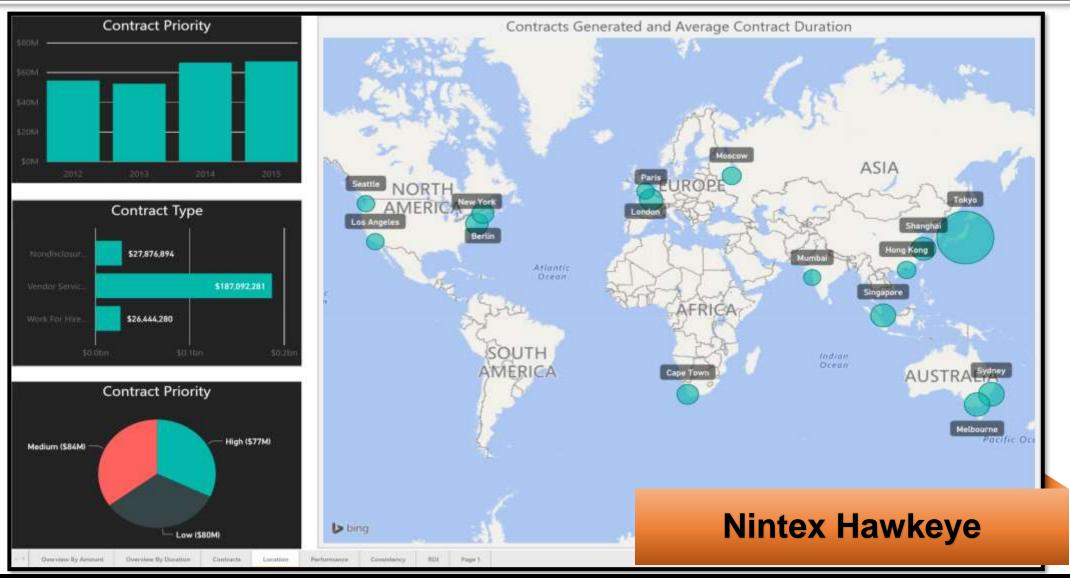
#### **Information Technology**

- IT help desk service requests
- User account provisioning
- SharePoint site collection management
- Hardware and software provisioning
- Hardware maintenance and upgrades





# Workflow as a Service Empowers Process Analytics





# **Intelligent Document Creation with Nintex**

#### Automate the Generation Of:

Contracts

Quotes

RFP's

**Proposals** 

**Account Plans** 

**Inventory Reports** 

**Activity Logs** 

Case History

**Pipeline Reviews** 

Renewals

Response Letters

**Work Order Summaries** 

NDA's

MSA's

Licensing Agreements

Consumption Reports

**Financial Pitch Books** 

Statements of Advice

**Annual Reports** 

Invoices

**Quote metrics** 

Forecasts

**Business Reviews** 

Commission Reports

Legal Advice

**Terms & Conditions** 

Customer

Correspondences

Notifications for Doctors,

Pharmacists & Customers

**Project Summaries** 

**Candidate Profiles** 

Repair Orders



















# Intelligent Document Creation with Nintex

- Re-usable, Bulletproof data
- Improve accuracy & compliance by eliminating risk of errors & omissions
- Assemble data from across the enterprise intelligently from virtually any data source
- Forms driven automation of document creation in Word, PDF, PowerPoint & Excel
- Drive Significant Time Savings and Rapid Return On Investment (ROI)







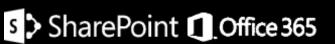






# Nintex Workflow Demonstration

# Sean Fiene NINTEX





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