

# Intelligent Process Automation for the Government & Public Sector



# About Gig Werks

*Be it in the Cloud with Office 365 or on premise, Gig Werks has delivered award winning targeted and focused business solutions for departments and industries, built on Microsoft SharePoint.*

## Awards and Recognition

- Microsoft Gold Partner since the firm's beginning in 2001
- Virtual Technology Specialists for the Microsoft New York Enterprise Group
- 5 Time Microsoft SharePoint Technical Excellence Partner Award Winner
- Approved Vendor of Microsoft Legal & Corporate Affairs Group (LCA)
- Invited into the Partner Evidence Program for SharePoint 2007, 2010, 2013 & 2016
- Nintex Partner Award Winner

## Solution Expertise for Full Microsoft Stack

- Office 365, SharePoint, Cloud Applications, Business Intelligence

## Solution Expertise for Full Nintex Stack

- Workflow, Forms, Hawkeye, Document Creation, Nintex Workflow Cloud

## Industry Business Solution Expertise in:

- Professional Services, Legal Firms & Departments, Facilities Management, Architecture/Engineering/Construction (AEC), Financial Services, Healthcare/Pharmaceutical



# The Need to Automate Processes

- Drive Efficiency
- Drive accuracy
- Cloud Technology
- Connect Disparate Systems and Information
- Scalability
- Technology Limitations
- Reduce Risk
- Legacy Systems & WSP's Do Not Work in the Cloud or Hybrid Environments



# Need for Automation in Government & Public Sector

- Public pressure to accelerate results
- Budget restraints create need to do more with less
- Increasing requirement for process modernization
- Greater demand for cross agency coordination and standardization



# Solution Architecture: Then & Now

## Then: Monolithic Solutions

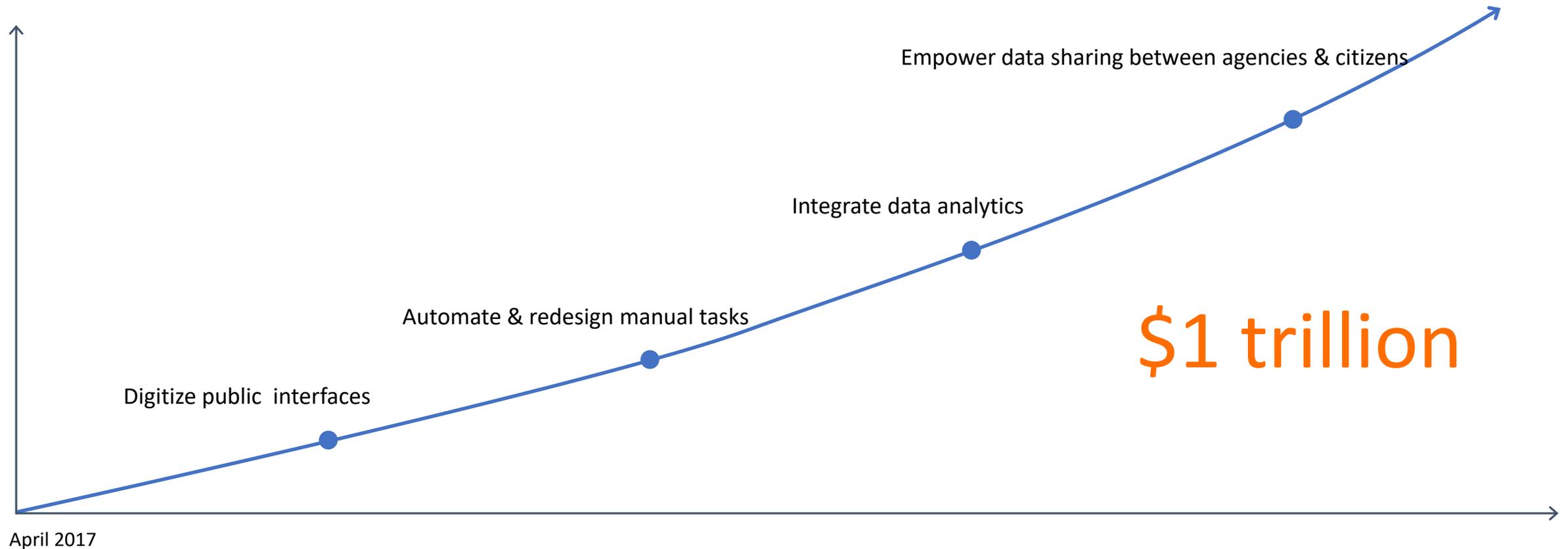
- Requires server-side code
- Solutions are “one offs”
- Heavy reliance on IT support
- Service interruptions during upgrades
- Prolonged release of solution to business
- Delayed return of business value
- Dependency on specific versions of .NET

## Now: App Solutions

- Nothing deployed to the farm directly
- Application value increases over time through reuse and extension of solution
- Focus is User Experience
- Minimal IT involvement
- No down time to deploy
- No limitations of versions of .Net or technology
- Rapid build and deployment

# Value of Automation to Government & Public Sector

## Opportunity for government productivity improvements with digital technologies



Government productivity: Unlocking the \$3.5 trillion opportunity, McKinsey&Company

# Intelligent Process Automation

Empower federal, state, and local governments to automate and optimize processes with a no-code workflow and content automation platform that's trusted by IT

## ➤ Work Easier

Workflow and content automation that is easy to design and use, and trusted by IT.

## ➤ Work Faster

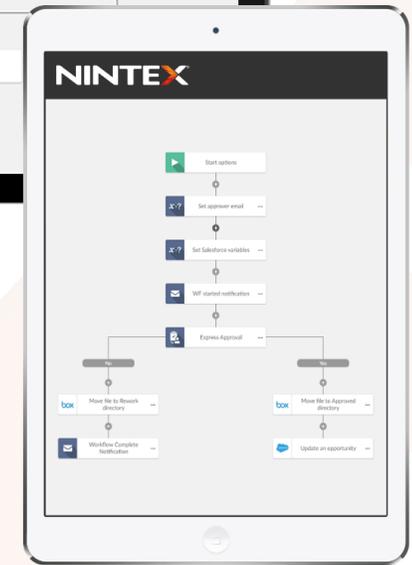
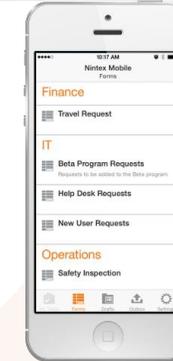
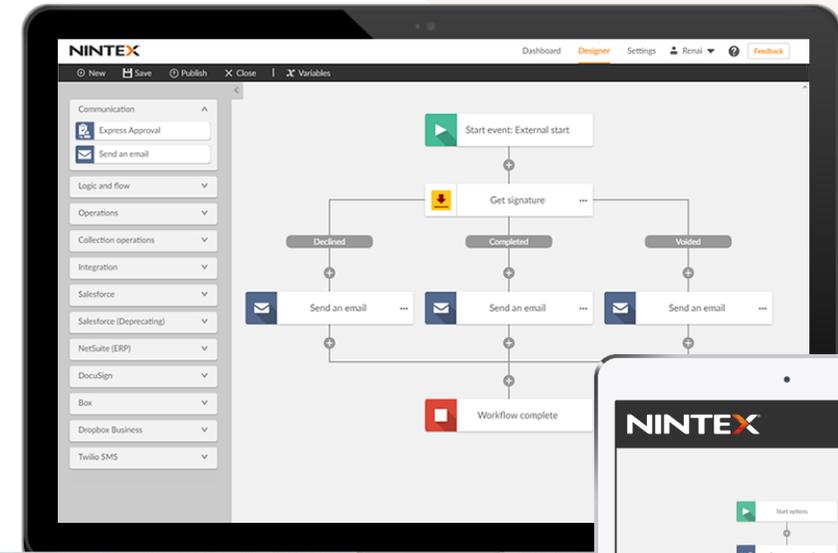
Enabling anyone to work within the applications that they know and use everyday.

## ➤ Work Smarter

Combining people, workflows, and intelligence to optimize your processes from simple to sophisticated.

# Why Automate Processes with Nintex

- One Tool to Automate All your Business Processes Across Departments & Use Cases
- Driven By the Business User (No Code)
- Easily Repurpose your IP to Drive Efficiency
- Rapid Build and Deployment
- Easily Manage and Adapt to Change
- Connect seamlessly to Cloud Systems Including:



# Nintex Workflow Platform



Advanced Workflow



Process Intelligence



Mobile Apps



Modern Forms



Document Generation



**Do more with less.**

Create efficiencies that save time, money and deliver greater citizen satisfaction.

# Automate Across Government & Public Sector

## Government administration



- Public Grants
- Entitlements
- License Applications

## Emergency services



- Cross Agency Coordination
- Post Incident Reporting
- Staff Scheduling

## Public works and services



- Infrastructure Development
- City Planning
- Environmental Protection

## Defense



- Budget Planning
- Asset Lifecycle Management
- Multilevel Security Clearance

## Operations



# Automate Across Departments & Use Cases



## Contracts

- **Contract generation**
- Proposal generation
- Customer order forms
- eSignatures



## Business documents

- Quarterly bus. reviews
- **Pipeline reports**
- Financial forecasts



## Consumption documents

- **Account plans**
- Channel reviews
- Customer activity reports



## Site operations

- Openings
- Change requests
- Optimizations
- **Incident Reporting**



## Demand gen

- Campaign planning
- Collateral review
- Press release approval
- **Lead capture**



## Field service

- Safety inspection
- Site surveys
- Process compliance
- **Work orders**
- Site data collection



## Quote to cash

- Large deal approval
- Rev rec policies
- **RFI/RFP**
- Credit and collection actions



## Product innovation

- Requirements mgmt.
- Release management
- Stage-Gate process



## Compliance

- **Monitoring/data collection**
- Quality control & testing
- Security controls
- Failover
- Incident management



## Customer engagement

- **Customer feedback/CSAT**
- Product and service feedback



## Employee engagement

- Employee on/off-boarding
- **Performance management**
- Ideation/feedback



## Sales success

- RFI/RFP management
- Pricing negotiations
- **SOW processing**
- CMU management



# Today's Demonstration

- Automation of Manual Paper Based Process
- Property Tax Refund Claim
  - Mobile, Web & Paper Based Forms
  - Integration with Case Management System (Salesforce)
  - Multi-Level Approval
  - Document Generation
  - Performance Metrics & Auditing



# The Gig Werks Modernization Assessment

- The Gig Werks Modernization Assessment & Planning are applicable for use with Microsoft Programs (i.e. - BIF, DPS, etc.)

## Review Legacy Systems and Processes

Detailed use cases

## Conversion Path

Documented Use Cases aligned to the recommended conversion path

## Modernization Assessment

Detailed project estimate of transforming these systems to modern, automated solutions & applications.

## Agile Solution Build

Intelligent Process Automation with Modern Tools (Nintex) connecting content across the enterprise



# Questions & Answers

## Contact Us

[www.Gig-Werks.com](http://www.Gig-Werks.com)

[salesinfo@gig-werks.com](mailto:salesinfo@gig-werks.com)

914-207-1110

[sharepointsolutionblog.com](http://sharepointsolutionblog.com)